Convention Sales and Meeting Planning, Ce

**PPTDMCERT**

**Description**

The U.S. meetings, conventions and exhibitions industry generates more than $120 billion a year, supporting nearly two million jobs. Students can explore this exciting growth industry with the convention sales and meeting planning certificate. The demand for professionals is strong, and this program provides an excellent foundation for enhancing career opportunities nationally, regionally and locally. Phoenix is a major convention and meeting destination.

There is a need for qualified professionals to service conventions and meetings, due in large part to the $600 million investment in the Phoenix Convention Center expansion; development of new hotels and other visitor-related products; and the steady influx of corporate headquarters relocating to the greater Phoenix area. The certificate, which has been endorsed by the Greater Phoenix Convention and Visitors Bureau and the Arizona Sunbelt Chapter of Meeting Professionals International, will enhance a graduate's career opportunities as a tourism professional.

**At a Glance**

- **College/School:** College of Public Service and Community Solutions
- **Location:** Downtown Phoenix campus

**Program Requirements**

The certificate requires 15 credit hours: four required core courses (12 credits) and one elective course (3 credits). Courses taken as part of a university major may count toward that degree and the certificate. Requirements can be met online. All core classes and some elective classes are taught online at least once a year. To earn the certificate, students must complete a minimum of 12 upper-division credit hours. An application to the program is required.

**Required Core Courses**

TDM 205: Introduction to Travel and Tourism (G)(3)
TDM 345: Meeting and Convention Planning (3)
   Notes: Prerequisite: TDM 205, grade of "C" (2.00) or better

TDM 350: Tourism, Recreation and Sports Marketing (3)
   Notes: Prerequisite: TDM 205, grade of "C" (2.00) or better

TDM 386: Convention Sales and Management (3)

Elective: (choose one)

TDM 225: Introduction to Resort and Hotel Management (3)
TDM 458: International Tourism (G) (3)
PRM 486: Special Events Management (3)

Standards

1. Fifteen credit hours of graded classroom course work are required (no internship, no independent study).
2. A minimum "C" (2.00 on a 4.00 scale) grade is required for all classes in the certificate.
3. A minimum GPA of 2.00 is required for those pursuing the certificate.
4. A student should be a junior to take 400-level courses.

Depending on a student's undergraduate program of study, prerequisite courses may be needed in order to complete the requirements of this certificate.

Enrollment Requirements

Students wishing to pursue the convention sales and meeting planning certificate should consult an academic advisor in the School of Community Resources and Development. Students seeking additional information are asked to visit the school's website.

A student pursuing an undergraduate certificate must be enrolled as a degree-seeking student at ASU. Undergraduate certificates are not awarded prior to the award of an undergraduate degree. A student already holding an undergraduate degree may pursue an undergraduate certificate as a nondegree-seeking graduate student.

Contact Information

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